

[ON [APPLICANT FOREIGN INVESTOR'S BANK'S] LETTERHEAD]

[Date]

[name of city] Municipality, [name of district] District Foreign Trade and Economic Co-operation Bureau
People's Republic of China

Dear Sir / Madam

I am writing to you in relation to [foreign investor]. [foreign investor] has advised that it is in the process of applying for approval to establish a Representative Office in [name of city], the People's Republic of China. [foreign investor] has asked if I could provide this letter to accompany its application and I am pleased to do so.

[foreign investor] has maintained operating accounts with [name of Bank] since [insert date]. Over the past six (6) months, [foreign investor] has maintained average balances of not less than an equivalent of US\$[amount] in such accounts. [foreign investor] also has a significant cash management and investment management relationship with [name of Bank].

I have been [foreign investor]'s relationship manager since [insert date]. [I have visited the company's headquarter facilities in [location] and have personally met with [names of [foreign investor]'s relevant senior management e.g. CEO, CFO, financial controller], and other members of management.] I can verify the signatures of [name of [foreign investor]'s relevant signatories], who are signatories of [foreign investor]'s operating accounts with [name of Bank].

[foreign investor] is dealing with [scope of business]. [foreign investor] reported revenues of US\$[*] for the year ended [*], and US\$[*] in the prior year. Operating income (earnings before interest and taxes) for these periods were US\$[*] and US\$[*], respectively.

Yours faithfully

[Name]

[Title]

[name of Bank]

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